

### Important qualification

The information in this document is current as at 18 October 2015. Any dollar amounts or percentages listed in this document may be varied by us at any time and where this is the case you will be advised of the variation as at the time of your application or renewal.

# Premium, Excess, Discount and Options Guide

This Premium, Excess, Discount and Options Guide (PED) aims to provide you with more information about;

- how Allianz calculates premiums;
- what discounts can be applied to your premium and how this is done;
- when certain excess need to be paid following certain claims: and
- the options available under your Allianz Car Insurance policy and the cost of each of these options.

The PED guide is relevant for any Car insurance policy that commenced as new business or renewal after 18/10/2015.

## About the premium we charge you

Generally the premium we charge you will be calculated on our view of the likelihood of a claim being made on the policy during the term of the policy. When we work out the premium we charge you we look at a number of factors that have over time been shown to be a good determinate of the likelihood of a claim being made.

Over time we may change the relative importance of any of the factors and/or how they combine to affect the premium we charge you. See "Important factors" section on page 4 of this guide for more details.

The premium we charge you will also include amounts that take into account our responsibility for stamp duty, GST, and any other government charges and fire services levies (FSL) in relation to your policy. Where we have estimated an amount in relation to our responsibility for a tax, charge or levy we do not adjust the premium if we have over or under estimated this amount.

Certain excesses you choose can also impact on your premium. See "Our excesses" section on page 12 of this guide for more detail. Generally all discounts will be applied prior to determining the impact of government charges and levies. See "Our discounts" section of page 6 of this guide for more detail.

The premium we charge you will take into account any no claim bonus (NCB) you may be entitled to or your rating level. See "NCB discount or rating level" section on page 6 of this guide for more detail.

Minimum premiums and premium rounding can affect any discount entitlement. See "Minimum premiums and premium rounding" section on page 5 of this guide for more detail.

#### Renewals

If you renew the policy you need to be aware that the premium we charge you is likely to change, even if there has been no change in the circumstances which were applicable to the policy when you first took it out or subsequently renewed it. This is because other factors may affect the premium, including:

- the cost of claims we have paid and that we expect to pay in the future;
- new data we have collected on the various factors we use to determine your premium;
- our expenses of doing business; and
- any other commercial considerations.

When calculating the premium that we charge you on renewal we also consider what your premium was previously, and we may limit movements up or down.

#### **Important factors**

The important factors affecting the premium we charge you will include all or some of the following, depending on what level of cover you choose.

Factor	Comprehensive	Third Party Property Damage	Third Party Fire & Theft
Amount insured for	<b>✓</b>	×	•
Address where car is kept	<b>~</b>	~	~
Vehicle use (private/business)	<b>v</b>	~	~
Age of driver(s)	<b>V</b>	~	<b>V</b>
Gender of driver(s)	<b>~</b>	~	<b>V</b>
Type of vehicle	<b>✓</b>	×	<b>V</b>
Whether vehicle is financed	V	×	<b>v</b>
Vehicle age	<b>✓</b>	~	<b>✓</b>
Distance driven annually	<b>v</b>	×	×
Claims made on previous motor policies	V	V	V
Claims made on this policy	<b>~</b>	~	~
The options you have chosen	<b>~</b>	×	×
Whether a voluntary excess is chosen	~	×	×
Whether you pay annual or monthly	~	<b>~</b>	~

#### Instalment premiums

If you choose to pay your premium monthly, the cost of 12 monthly payments may be greater than the cost of paying your premium in one lump sum annually. This is because of the financial benefits we gain from having the total premium paid in a lump sum as well as the lower costs that have been associated with annual premium policies compared to monthly instalment policies over time.

## Minimum premiums and premium rounding

Minimum premiums may apply.

In some cases, discounts/entitlements (including any NCB or rating level) may apply if you meet certain criteria we set. Any discounts/entitlements may be subject to rounding, and will only apply to the extent any applicable minimum premium is not reached.

If you are eligible for more than one discount/entitlement, we apply each of them in a predetermined order to the premium (excluding amounts we charge in relation to taxes and government charges) as reduced by any prior applied discounts/entitlements. Any discounts/entitlements will be applied to the base premium calculated, prior to any amounts we charge in relation to taxes and government charges being added.

#### Our discounts

We may offer the following discounts that you may be entitled to:

- no claim bonus (NCB) or rating level;
- Voluntary excess;
- Restricted driver excess;
- safe driver discount:
- youthful safe driver discount;
- internet new business discount;
- other discounts as marketed by us from time to time.

We apply discounts prior to adding GST, government charges and levies.

#### NCB discount or rating level

NCB or rating levels are only applicable to comprehensive car insurance.

A NCB and a rating level mean the same thing.

Your NCB or rating level may reward you for claims not having been made under the policy.

A different NCB or rating level may apply to each policy that you hold with us.

When you first take out each policy, we calculate your policy's NCB or rating level based on:

- the NCB or rating level you held with your previous insurer;
   or
- the claims history of you and any other covered drivers;
   and
- the number of years you and any other covered drivers have been driving for.

With this feature, each additional consecutive year that you and the covered drivers on your policy have not made a claim helps keep your premium lower (up to a maximum).

When a claim is made, the NCB or rating level may be reduced (including to nil).

Premiums are calculated prior to a NCB discount or rating level being applied. The premium for a policy may increase if affected by a claim, regardless of whether the NCB discount or rating level amount remains the same. The NCB or rating level is recalculated each renewal subject to the NCB protection option below.

#### What are the NCB or rating levels?

NCB or rating levels are only applicable to comprehensive car insurance and the maximum level that is allowed for each year that the policy is claim free differs by state and territory. These maximum allowable levels are outlined in the table below (current as at 18 October 2015).

Claims		State and territory								
free yrs	ACT	NSW	QLD	NT	SA	TAS	VIC	WA		
1	0%	0%	0%	0%	0%	0%	0%	0%		
2	20%	20%	20%	25%	20%	30%	25%	20%		
3	30%	30%	30%	35%	33%	40%	35%	30%		
4	40%	40%	40%	45%	45%	50%	45%	40%		
5	50%	50%	50%	55%	55%	60%	55%	50%		
6	60%	60%	60%	65%	65%	65%	65%	60%		

## What happens to my NCB or rating level if I make a claim?

In the event that you make a claim:

- that is an at-fault claim; or
- that is a not at-fault claim where;

- you are unable to provide us with the responsible party's name, address and vehicle registration number; or
- it is made due to any storm, naturally occurring event or a collision with an animal; or
- where we are unable to recoup the expenses we incurred in providing cover for any accidental loss or damage to your vehicle or in covering any of your legal liability costs after a claimable event,

your NCB or rating level will be reduced by the equivalent of two claim free years.

### What happens if I have NCB Protection and make a claim?

This means your NCB or rating level will not move down where you make your first claim in a policy year:

- that is an at-fault claim; or
- that is a not at-fault claim where:
  - you are unable to provide us with the responsible party's name, address and vehicle registration number: or
  - it is made due to any storm, naturally occurring event or a collision with an animal; or
- where we are unable to recoup the expenses we incurred in providing cover for any accidental loss or damage to your vehicle or in covering any of your legal liability costs after a claimable event.

However, you will move down a NCB or rating level for each additional non-recoverable claim you make.

Please refer to the "Policy options that may be purchased" section on page 16 of this guide for further details.

#### Voluntary excess discount

Choosing a voluntary excess is only allowed on comprehensive motor insurance.

Choosing a voluntary excess (i.e. increasing your basic excess to a higher amount than the standard basic excess) may reduce your premium (see page 12 of this guide for a definition of a basic excess).

The voluntary excess (where applicable) will be shown on the policys schedule.

The table below outlines the maximum premium reduction you may be entitled to if choosing a higher basic excess (current as at 18 October 2015).

Voluntary excess chosen	% reduction in premium (up to)
\$100	3.9%
\$200	5.8%
\$300	9.5%
\$400	13.0%
\$500	16.4%
\$600	19.7%
\$750	22.8%
\$1000	25.8%
\$1500	36.7%

In the event that you decide to increase your basic excess by choosing a voluntary excess, you may pay less in premium but will have to contribute more to any claim you make if we determine that an excess applies.

#### Restricted driver excess discount

Choosing a restricted driver excess is only allowed on comprehensive motor insurance.

In the event that you are prepared to restrict the age of people who will drive your vehicle to those who are greater than 25 years of age, we will apply a discount to the premium. The amount of discount that we may apply is up to 5.8%.

If you choose this option and a claim on the policy is lodged for any incident where the driver of your vehicle was 25 years of age or less, a \$2500 restricted driver excess will be applied. If payable this excess will replace any other excess that would have otherwise been applicable.

#### Named driver discount

Choosing a named driver option is only allowed on comprehensive motor insurance.

In the event that you are prepared to name specific drivers on your policy, we will provide a discount to the premium. The amount of the discount that we may apply is up to 9.5%.

If you choose this option and a claim is lodged for any incident when your vehicle wa being driven by any driver not listed in your current schedule, an unnamed driver excess will be applied. This excess is \$2500, and if payable will replace any other excess that would have otherwise been applicable.

#### Safe driver discount

In the event that:

- the rateable driver for the policy is aged 30 years or over;
- the insured (owner) on the policy has held the maximum NCB or rating level for at least 5 consecutive years; and
- all drivers who have been named on the policy have had no at fault claims for the last 5 years,

we will provide a discount to the premium.

For this discount, "at fault" means any claim where the driver is in control of the vehicle and is at fault, or where the claim is not

recoverable from the person or persons who were responsible for the relevant incident taking place. This would include claims for an incident when the vehicle insured is damaged as a result of a collision with an animal, but would not include claims for incidents where the insured vehicle is damaged while parked or where the claim is for storm damage.

The amount of discount we may apply is up to 13.0%.

#### Youthful safe driver discount

In the event that:

- the rateable driver for the policy is aged between 25 and 30 years of age and has held their licence for at least 6 years;
- the insured (owner) has held a maximum no claim bonus for at least 3 consecutive years; and
- no named driver has had any claims (regardless of fault) in the last 5 years,

we will provide a discount to the premium.

The amount of discount we may apply is up to 9.5%.

#### Internet new business discount

In the event that an insured takes out a new Allianz Car Insurance policy for the first time and uses our internet site to do so, we may allow up to a 15% discount on the premium that would normally be charged if they had called the call centre to take out the same new business policy.

The reason for this discount is because our costs are reduced as a result of the insured completing all the necessary work to lodge and pay for the policy using the internet.

For this reason, the discount may not be available when the insured renews the policy. For the same reason, if the insured chooses not to pay for the renewal sent to them by us for the policy but takes out another new business on the same vehicle the insured would be adding to our costs and would not be entitled to the internet new business discount.

#### Our excesses

#### Excesses payable

There are different types of excesses which may apply to you or the driver of your vehicle at the time of the claim. These excess types are shown on the current schedule under the heading Excess applicable to claims.

You may have to pay more than one excess.

#### **Basic excess**

The basic excess is the first amount you must pay on each claim. The amount of the basic excess will be shown on the current schedule, next to the heading "Basic excess". The basic excess is comprised of the total of the minimum basic excess, the voluntary excess and any policy imposed excess.

#### Minimum basic excess

The minimum excess that is due on the policy for each claim. The amount of the minimum basic excess will be shown on the current schedule.

#### Voluntary excess

Choosing a voluntary excess allows you to reduce your premium by selecting a higher basic excess.

The voluntary excess you choose will be shown on the current schedule.

#### Imposed excess

An imposed excess may be applied to the policy due risk and underwriting criteria. Any imposed excess amount will be shown on the current schedule.

The table below outlines the minimum basic excess (vehicles sums insured up to \$100,000 only) we currently apply by state and territory current as at 18 October 2015.

Minimum basic excess (by state and territory)							
ACT	NSW QLD NT SA TAS VIC WA						
\$600	\$650	\$675	\$500	\$400	\$350	\$750	\$500

#### Age excess

If you make a claim for an incident which occurred when your vehicle was being driven by a driver under the age of 25, you must pay the age excess shown in the current schedule in addition to the basic excess.

The table below outlines the age excess by state and territory current as at 18 October 2015.

Age excess (by state and territory)								
ACT	NSW	QLD	NT	SA	TAS	VIC	WA	
\$550	\$500	\$500	\$350	\$500	\$450	\$500	\$500	

#### Undeclared young driver excess

If you make a claim for an incident which occurred when your vehicle was being driven by a driver under the age of 25 who was not listed in your current schedule, the undeclared young driver excess shown on the policy schedule must be paid in addition to the basic excess and age excess.

You will not have to pay an undeclared young driver excess if the driver:

- was found quilty of the theft or illegal use of your vehicle;
- had been paid by you to repair, service or test your vehicle;
- was an attendant at a car park; or
- was a learner driver accompanied by the holder of a full unrestricted Australian drivers licence.

The table below outlines the undeclared driver excess by state and territory current as at 18 October 2015.



#### Inexperienced driver excess

You will need to pay the inexperienced driver excess shown on the policy schedule in addition to the basic excess (and any other applicable excess(es)) payable if you make a claim for an incident which occurred when your vehicle was being driven by a driver over the age of 25 who has not held an Australian or overseas driver's licence for more than 2 years.

You will not have to pay the inexperienced driver excess if the driver:

- was found guilty of the theft or illegal use of your vehicle;
- had been paid by you to repair, service or test your vehicle;
- was an attendant at a carpark; or
- was a learner driver accompanied by the holder of a full unrestricted Australian drivers licence.

The table below outlines the inexperienced driver excess by state and territory current as at 18 October 2015.

Inexperienced driver excess (by state and territory)								
ACT NSW QLD NT SA TAS VIC WA								
\$600	\$600	\$500	\$350	\$350	\$450	\$500	\$500	

#### Theft excess

Applicable only where specified on the policy schedule.

If you make a claim for loss or damage caused by or arising from theft or attempted theft of your vehicle, you must pay the theft of vehicle excess shown in the policy schedule in addition to all other applicable excesses shown in the policy schedule.

#### **Driver excess**

Applicable only where specified on the policy schedule.

When the policy schedule shows there is a driver excess on the policy, the driver excess will be applied if you make a claim for an incident which occurred whilst the vehicle is being driven by the person listed. This excess is in addition to all other excesses applicable to your policy.

#### Unnamed driver excess

When the policy schedule shows that the named driver option applies, we will apply an unnamed driver excess (as shown in the policy schedule) if you make a claim for an incident that occurred when your vehicle was being driven by any driver that is not listed in the policy schedule as a named driver.

This excess of \$2500, if payable, will replace all other excesses which would otherwise have been applicable to the unnamed driver.

#### Restricted driver excess

When the policy schedule shows that the restricted driver option applies, we will apply a restricted driver excess (as shown on the policy schedule) if you make a claim for an incident that occurred where a driver who is under 25 years of age was driving, a \$2500 restricted driver excess will be payable prior to the claim being paid.

This excess, if payable, will replace all other excesses which would otherwise have been applicable to the driver.

## Policy options that may be purchased

The following options may only be purchased with a comprehensive car insurance policy:

- protected NCB;
- rental car following an accident;
- removal of basic excess for windscreen claims; and
- tools of trade

#### **Protected NCB**

You may choose to purchase this option if all of the owners of the vehicle to be insured are entitled to:

- a maximum NCB or rating level 1; and
- are over 25 years of age;

The benefit will apply for one claim in any period of insurance which is your fault or where the responsible party cannot be identified. The additional cost of this option is 6.2% per annum (excluding GST and govt. charges).

#### Rental car following an accident

You may choose to purchase this option.

This benefit will entitle you to a rental car if we approve a claim for accidental damage to the covered vehicle. We will provide you with:

- a rental car or loan car; or
- if a rental car is not available a daily travel allowance of \$50 per day.

There is a maximum daily rental charge of \$100 that we will pay and the maximum period that we will provide the vehicle for is 21 days.

The cost for selecting this option is \$75 per annum (excluding GST and govt. charges).

## Removal of basic excess for windscreen claims

You may choose to purchase this option which applies when the windscreen or window glass in your vehicle is accidentally damaged.

Selecting this option means that:

 no excess will apply to one claim for a windscreen replacement plus two windscreen repairs in any period of insurance.

The cost of selecting this option (excluding GST and govt. charges) is as per the table below (current as at 18 October 2015).

ACT	NSW	QLD	NT	SA	TAS	VIC	WA
\$47	\$42	\$42	\$42	\$27	\$32	\$37	\$42

#### Tools of trade

You may choose to purchase this option.

The benefit, if purchased, will apply when we approve a claim for accidental damage or theft under the policy and will cover accidental loss or damage to tools of trade, trade stock and materials.

The option will only apply if:

- the tools stock or materials are stolen via forcible and violent entry to your securely locked vehicle and/or tool box permanently fixed to your vehicle; or
- if the tools stock or materials are damaged as part of an accident.

There is a maximum amount of \$1500 that we may pay under this option for any one claim and only the basic excess is applicable to this option.

The cost of selecting this option (excluding GST and govt. charges) is based upon a combination of age, region and garaging as per the table below (current as at 18 October 2015).

	Und	ler 30	Over 30		
	Metro	Regional	Metro	Regional	
Garaged	\$70	\$60	\$55	\$40	
No garage	\$100	\$90	\$80	\$60	

For all enquiries please call on 13 1000

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